# TOP GLOVE CORPORATION BHD / 顶级手套集团 Investor Presentation / 投资者简报

18th October 2024









# SUSTAINING RECOVERY AND GROWTH

Bursa Malaysia: 7113 SGX: BVA Reuters: TPGC.KL Bloomberg: TOPG MK ADR United States: TGLVY



### TOP GLOVE BUSINESS ETHICS CLAPS 顶级手套商业道德鼓掌



# Thumbs Up 竖起拇指, Ready 预备, 1 2 3



TOP GLOVE 顶级手套



















QUALITY! QUALITY! QUALITY! 品质! 品质! 品质!





### TOP GLOVE 5 HEALTHY WELLS CLAPS 顶级手套健康5好鼓掌



### Thumbs Up 竖起拇指, Ready 预备, 1 2 3

**→ TOP GLOVE** 顶级手套





清洁好





饮食好





工作好









睡眠好





laps 鼓掌**, 2x 3x 2**x



### **HEALTHY! HEALTHY! HEAL**

健康!健康!





### 顶级手套集团一览表



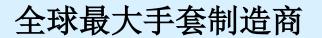


成为您在手套和医疗保健产品方面的世界级合作伙伴



#### 我们的使命

在全球范围内确保人类的安全





1 全球最大丁腈,乳胶和手术手套制造商



**2** 目前市值为马币83.3亿,美元19.3亿 截至2024年10月18日



3 2024财年全年营业额为马币25.16亿,美元5.83亿



**4** 每年950 亿只手套,47 间工厂,784 条生产线 截至2024年8月



5 拥有超过2,000名客户 遍布195个国家



6 大约11,600名员工



#### From Humble Origins to Global Leader

1991

成立当地企业



2001 •

- 开始在泰国开 展业务
- 在吉隆坡证卷 交易所第二板 上市 ( "KLSE" )



全球最大天然 橡胶手套制造 商

2004 •--

2011 •

收购德国营销 部门以扩大于 欧洲的销售

2016 •

二级上市于新加 坡股票交易所 SGX



2019 -

- 推出生物绿色 可生物降解手
- 实施制造执行 系统和自动包 装机

2021

- 2021财务年税 后盈利马币80 亿, 创下有史 以来的最高纪
- 2021财务年派 息总额达马币 52亿,为上市 以来最高水平

1994

首次涉足海外 并在美国成立 营销部门

2002

- 于中国展开 业务
- 转移至KLSE 主板

2007

- 营业额超过 马币10亿
- 收购 Medi-Flex多数股权

2013

成立第一所 集团专门研 发中心,以 推动创新



2018

- 营业额超过马币 40亿
- 实施人工智能视 觉系统
- 收购 Aspion, 东 方印刷有限公司, **Duramedical**
- 全球最大手术手 套制造商

2020

- 全球最大丁腈 手套制造商
- 开始在越南 开展业务

2022

- 推出可持续发 展政策
- 在 DJSI评级 的医疗保健行 业中排名前 10%

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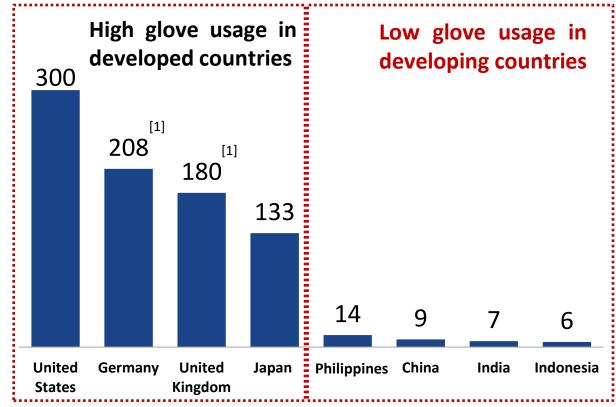


### **Healthcare Spending Will Continue to Increase in Emerging Market**

发展中市场医疗保健支出持续提升

### 虽然发展中国家手套使用率较低,基于人口众多,增长潜能依然强劲

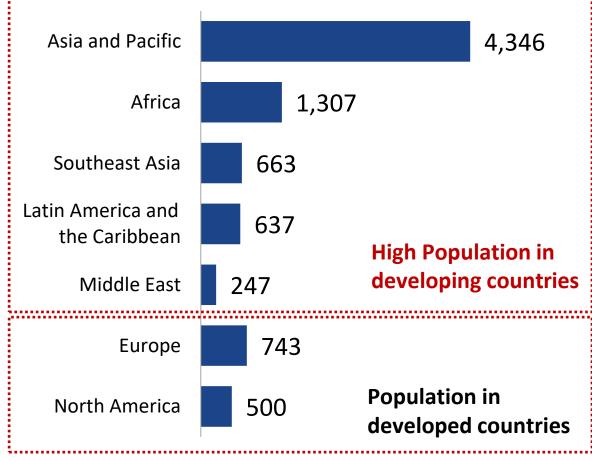
#### Glove per Capita Consumption in 2020, Pieces



Source: Frost and Sullivan, December 2021

[1] Germany and United Kingdom refer to 2019 data

#### Population by Region in 2020, 'mil People

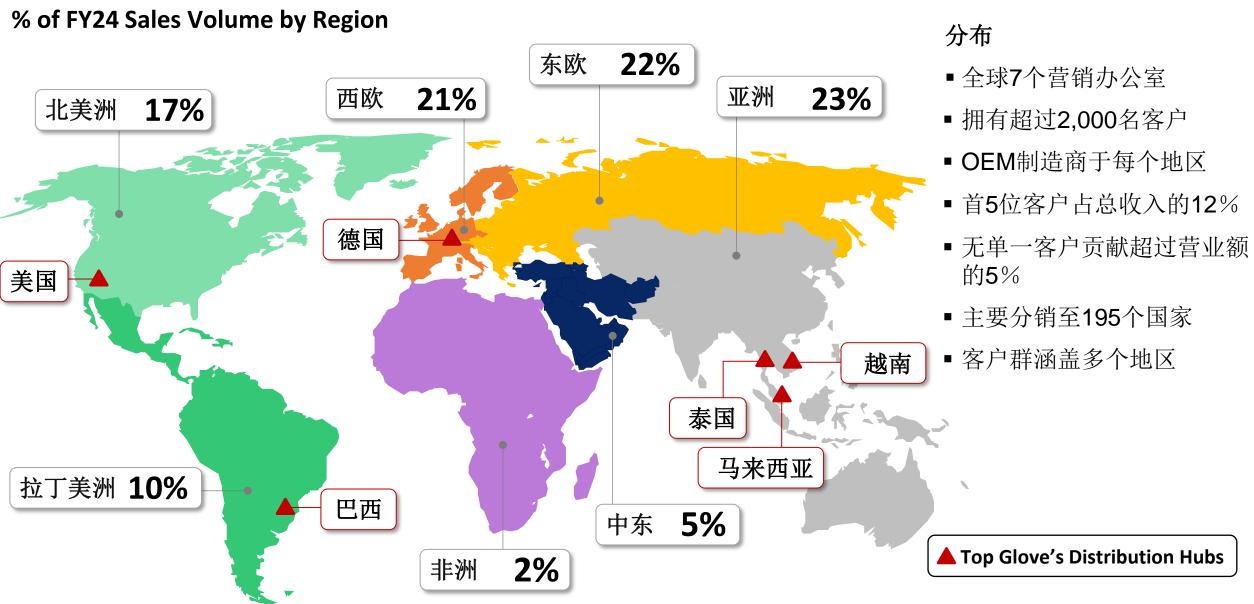


Source: Frost and Sullivan, December 2021

# TOP GLOVE TOP QUALITY, TOP EFFICIENCY

#### **Distribution Across 195 Countries:**

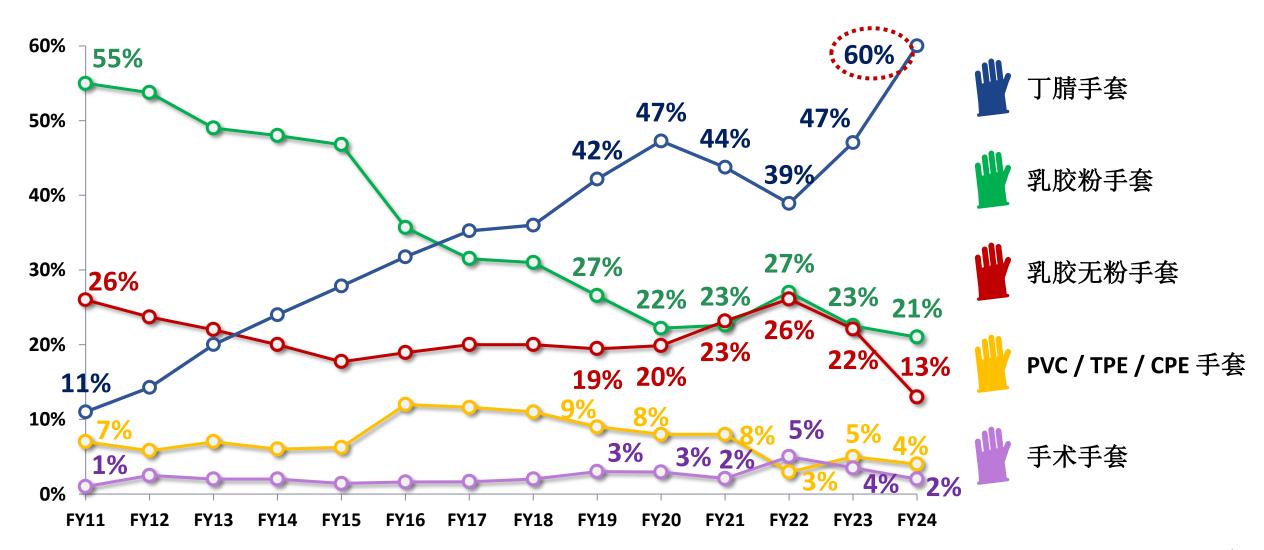
分布于全球195个国家





### Diverse Range of Products to Align with Rapidly Changing Markets

#### % of Product Mix By Sales Volume from FY11 to FY24

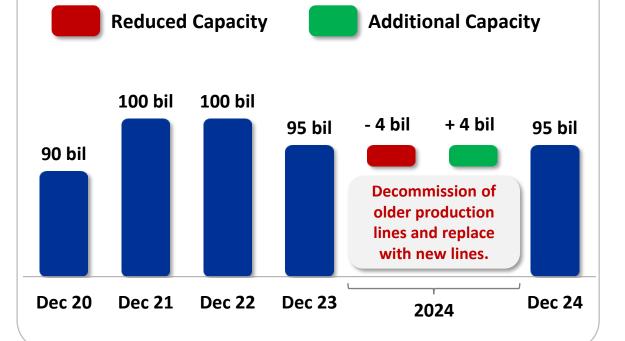




#### **Manufacturing Facilities Across Three Countries**

### **Top Glove's Total Production Capacity In Bil Pcs**

Capacity	Dec 22	Dec 23	Dec 24
Current estimate, bil	100	95	95



**Top Glove's Manufacturing Capabilities** 

Total: 47 Factories [36 Glove + 11 Non Glove]

Current Capacity: 95 bil pcs p.a. with 784 Production Lines



#### 马来西亚 [总部]

- 32 间手套工厂
- 3间化学工厂
- 2间手套包装印刷工厂
- 1间手模工厂
- 1间牙科橡皮障工厂
- 1间口罩工厂
- 1间伽马射线消毒工厂

#### 生产:

- 1. 丁腈手套
- 2. 乳胶手套
- 3. 手术手套
- 4. 无尘手套
- 5. CPE/TPE 手套
- 6. 手模及化学生产
- 7. 牙科橡皮障
- 8. 口罩



#### 泰国

- 3间手套工厂
- 2 间乳胶提炼工厂

#### **Production:**

- 1. 乳胶手套
- 2. 乳胶提炼厂

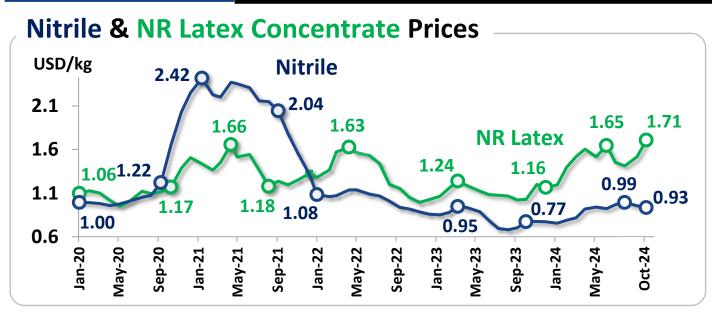


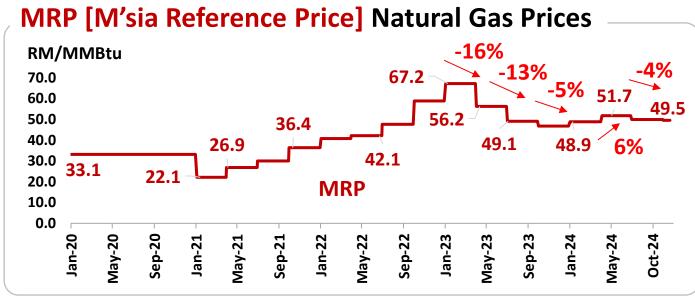
#### 越南

■ 1间 PVC 手套工厂

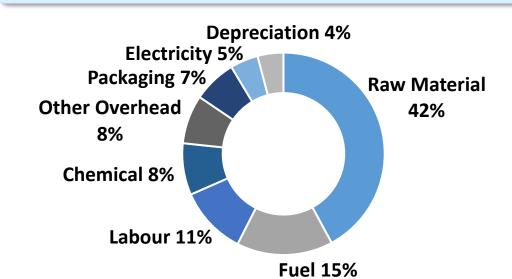


#### **Strong Glove Demand Enable the Cost Pass Through Mechanism**





#### **4QFY24 Production Cost Structure**



#### **Raw Material Prices Outlook**

- NR Latex Concentrate:
   Increased by 13% in Oct 2024, due to heavy rainfall
- Nitrile Latex:
   Decreased by 2% in Oct 2024, due to lower
   Butadiene prices

Higher utilisation from the increasing order trend will offset the higher production input cost.



#### 4QFY24 Quarterly Results for the Period 1/6 to 31/8/24

#### 截至2024年8月31日的末季度业绩

	<b>4QFY24</b> 1/6 to 31/8/24	<b>3QFY24</b> 1/3 to 31/5/24	Variance 4QFY24 vs 3QFY24	<b>4QFY23</b> 1/6 to 31/8/23	Variance 4QFY24 vs 4QFY23	
营业额,马币'百万令吉	835	637	31%	476	75%	
营业额,美元'百万令吉	193	135	31/0	103	7370	
营运盈利/(亏损), 马币'百万令吉	71	130	(55%)	19	274%	
营运盈利/(亏损), <mark>美元</mark> '百万令吉	16	28	(33%)	4	274/0	
营运盈利/(亏损)率	8%	20%		4%		
税前亏损, 马币'百万令吉	4	59	(020/)	(464)	1010/	
税前亏损,美元'百万令吉	1	13	(93%)	(100)	101%	
税前亏损率	0.01%	9%		(97%)		
税后亏损, 马币'百万令吉	8	62	(070/)	(453)	1020/	
税后亏损,美元'百万令吉	2	13	(87%)	(97)	102%	
税后亏损率	0.01%	10%		(95%)		
每股收益, 仙	0.08	0.77		(5.64)		



### **Top Glove's Performance Since Year 2010**

马币 '百万令吉 马币 '百万令吉

载至31/08财务年

以至31/06州分午															
in RM'mil	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Revenue	1,529	2,079	2,054	2,315	2,313	2,275	2,511	2,889	3,409	4,221	4,801	7,237	16,361	5,572	2,257
EBITDA/(L)	288	365	197	298	311	302	442	525	489	694	687	2,421	10,285	687	(156)
EBITDA/(L) margin	19%	18%	10%	13%	13%	13%	18%	18%	14%	16%	14%	33%	63%	12%	-8%
PBT/(L)	222	305	146	241	242	216	363	442	393	523	424	2,166	10,034	358	(900)
PBT/(L) margin	15%	15%	7%	10%	11%	10%	15%	15%	12%	12%	9%	30%	61%	6%	-40%
Taxation	(54)	(55)	(30)	(34)	(39)	(32)	(82)	(80)	(54)	(90)	(56)	(377)	(2,210)	(76)	15
PAT/(L)	168	250	115	207	203	184	281	362	339	433	368	1,789	7,824	282	(886)
PAT/(L) margin	11%	12%	6%	9%	9%	8%	11%	13%	10%	10%	8%	25%	48%	5%	-39%
ROE, %	22%	10%	16%	15%	13%	17%	19%	16%	18%	14%	36%	131%	4%	(20%)	(1%)
														Ps	age 12/28



### **Top Glove's Performance Since Year 2010**

美元 '百万令吉 美元 '百万令吉

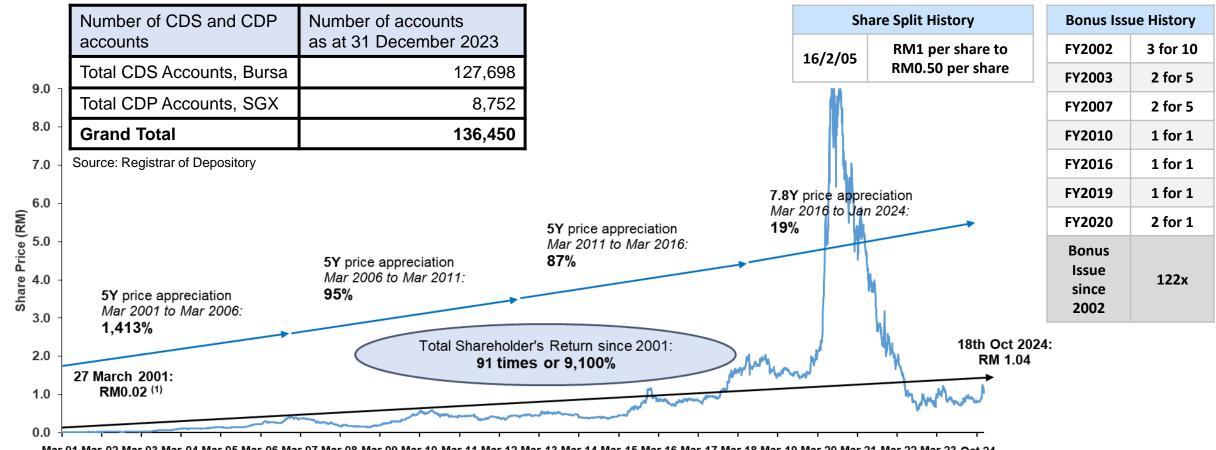
载至31/08财务年

<b>횏至31/08</b> 财务	*午														
in USD'mil	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Revenue	658	650	733	732	720	596	716	799	1,028	1,137	1,734	3,925	1,243	487	583
EBITDA/(L)	115	62	94	98	96	105	130	115	169	163	580	2,467	153	(34)	58
EBITDA/(L) margin	18%	10%	13%	13%	13%	18%	18%	14%	16%	14%	33%	63%	12%	(8%)	10%
PBT/(L)	97	46	76	77	68	86	110	92	127	100	519	2,407	80	(194)	(8)
PBT/(L) margin	15%	7%	10%	11%	10%	15%	15%	12%	12%	9%	30%	61%	6%	(40%)	(1%)
Taxation	(17)	(10)	(11)	(12)	(10)	(20)	(20)	(13)	(22)	(13)	(90)	(530)	(17)	3	3
PAT/(L)	79	36	66	64	58	67	90	79	105	87	429	1,877	63	(191)	(4)
PAT/(L) margin	12%	6%	9%	9%	8%	11%	13%	10%	10%	8%	25%	48%	5%	(39%)	(1%)
ROE, %	22%	10%	16%	15%	13%	17%	19%	16%	18%	14%	36%	131%	4%	(20%)	(1%)
														Б.	an 12/20



### TOP GLOVE Bursa: Shareholder Value Track Record

股东价值的业绩记录: 自2001年上市以来,总股东回报率为 9,100%



Mar 01 Mar 02 Mar 03 Mar 04 Mar 05 Mar 06 Mar 07 Mar 08 Mar 09 Mar 10 Mar 11 Mar 12 Mar 13 Mar 14 Mar 15 Mar 16 Mar 17 Mar 18 Mar 19 Mar 20 Mar 21 Mar 22 Mar 23 Oct 24 以在 21/03/2001 首次公开募股的价格,马币2令吉70仙作为1,000股的初始投资,盈利为:

Number of Shares Held <sup>(1)</sup> 股票持有量	Market Value / 市价 [as at 18 Oct 2024]	Accumulated Dividends 累积股息	Investment Cost / 投资成本 [as at 27 March 2001]	Capital Appreciation <sup>(2)</sup> 资本增值	Total Shareholder Return 总股东盈利
#	RM	RM	RM	RM	%
122,304	127,196	121,340	2,700	245,837	9,100

Source: Reuters as at 18 Oct 2024

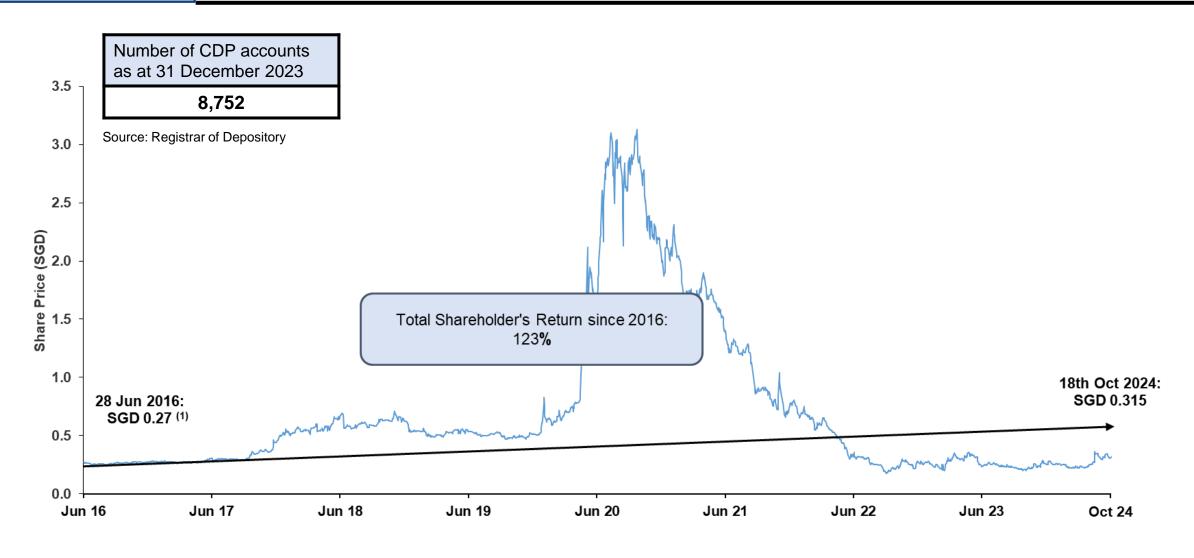
Notes: (1) 1,000 shares at IPO, adjusted for bonus issue and share split since IPO

(2) Calculated based on adding market value and accumulated dividends and subtracting the investment cost



### TOP GLOVE SGX: Shareholder Value Track Record

股东价值的业绩记录: 自2016年6月28日上市以来,总股东回报率为 123%



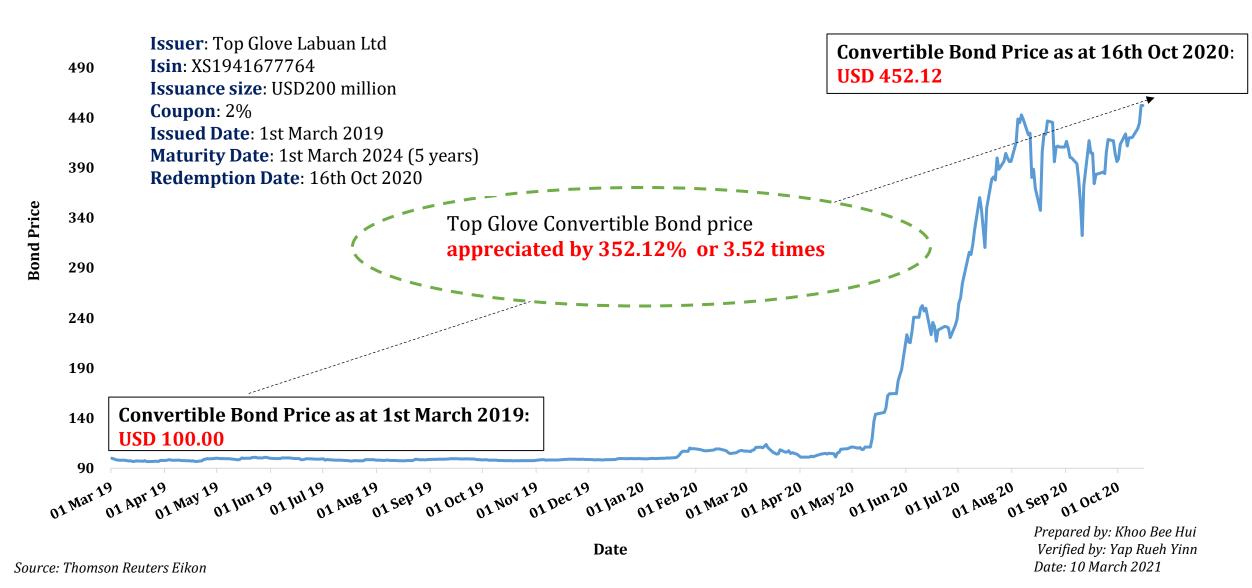
Source: Reuters as of 18 Oct 2024

Note: (1) adjusted for bonus issue and share split since IPO



#### **Top Glove Convertible Bond Price Performance**

Issued on 1st March 2019 and Fully Redeemed on 16th October 2020





### **TOP GLOVE** Bursa Top 100 Market Capitalization Listed Companies Data as of last trading day close price on 18/10/2024 based on Thomson Reuters

	Company Name	Currency	Last	YTD Price	Market Capital	Market Capital	Foward	Current	Forward
#			Price	Change	MYR (Million)	USD (Million)	P/E	P/B	DY
"				%			(Times)	(Times)	(%)
1	Malayan Banking Bhd	MYR	10.660	19.91	128,633.71	29,885.86	12.72	1.36	5.96
2	Public Bank Bhd	MYR	4.570	6.53	88,706.86	20,609.53	12.71	1.62	4.55
3	CIMB Group Holdings Bhd	MYR	8.150	42.00	87,356.18	20,295.72	11.24	1.27	5.66
4	Tenaga Nasional Bhd	MYR	14.680	46.22	85,334.08	19,825.92	20.37	1.42	3.12
5	IHH Healthcare Bhd	MYR	7.190	19.24	63,340.56	14,716.10	33.58	2.18	1.33
6	Hong Leong Bank Bhd	MYR	21.160	11.96	45,868.92	10,656.86	9.71	1.16	3.60
7	PETRONAS Chemicals Group Bhd	MYR	5.630	(21.37)	45,040.00	10,464.28	18.80	1.11	2.92
8	CelcomDigi Bhd	MYR	3.600	(11.76)	42,233.43	9,812.22	23.25	2.58	3.79
9	Press Metal Aluminium Holdings Bhd	MYR	4.800	(0.21)	39,550.17	9,188.81	23.08	5.72	1.89
10	Petronas Gas Bhd	MYR	17.660	1.49	34,944.41	8,118.74	18.18	2.58	4.42
11	MISC Bhd	MYR	7.660	5.08	34,192.66	7,944.08	13.91	0.87	4.73
12	SD Guthrie Bhd	MYR	4.720	5.83	32,642.17	7,583.85	23.45	1.84	2.52
13	Maxis Bhd	MYR	3.730	(3.12)	29,217.54	6,788.20	21.11	5.09	4.42
14	YTL Power International Bhd	MYR	3.520	38.58	29,092.41	6,759.13	9.07	1.42	2.18
15	RHB Bank Bhd	MYR	6.420	17.80	27,987.92	6,502.52	9.44	0.89	6.24
16	Sunway Bhd	MYR	4.470	116.99	25,631.33	5,955.00	31.78	1.76	1.40
17	YTL Corporation Bhd	MYR	2.310	22.22	25,592.95	5,946.09	11.21	1.56	3.32
18	Telekom Malaysia Bhd	MYR	6.530	17.66	25,060.21	5,822.31	15.27	2.73	3.57
19	Nestle (Malaysia) Bhd	MYR	104.000	(11.56)	24,388.00	5,666.14	38.85	36.14	2.57
20	IOI Corporation Bhd	MYR	3.780	(3.82)	23,758.05	5,519.78	18.62	2.01	2.75
21	Kuala Lumpur Kepong Bhd	MYR	21.380	(2.02)	23,496.34	5,458.97	22.84	1.61	2.78
22	Gamuda Bhd	MYR	8.200	78.65	23,129.63	5,373.78	19.27	2.00	2.20
23	Axiata Group Bhd	MYR	2.400	0.84	22,038.73	5,120.32	31.75	1.00	4.22
24	Hong Leong Financial Group Bhd	MYR	19.000	15.57	21,802.82	5,065.51	6.41	0.72	3.08
25	Mr DIY Group (M) Bhd	MYR	2.210	52.41	20,896.00	4,854.83	32.09	11.96	1.75
26	PPB Group Bhd	MYR	14.300	(1.24)	20,343.16	4,726.39	15.20	0.75	2.88
27	99 Speed Mart Retail Holdings Bhd	MYR	2.370	28.11	19,908.00	4,625.29	39.83	n.a.	1.13
28	Petronas Dagangan Bhd	MYR	17.900	(18.04)	17,782.83	4,131.54	18.00	3.15	4.96
29	QL Resources Bhd	MYR	4.790	25.83	17,485.82	4,062.53	37.58	5.94	0.92
30	Malaysia Airports Holdings Bhd	MYR	10.420	41.58	17,386.34	4,039.42	22.34	2.48	2.04
31	AMMB Holdings Bhd	MYR	5.170	28.93	17,134.34	3,980.87	9.23	0.88	4.84
32	Sime Darby Bhd	MYR	2.420	2.98	16,493.75	3,832.04	10.35	0.85	5.79
33	Genting Bhd	MYR	4.050	(12.34)	15,701.43	3,647.96	9.26	0.46	4.36



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	Company Name	Currency	Last	YTD Price	Market Capital	Market Capital	Foward	Current	Forward
#			Price	Change	MYR (Million)	USD (Million)	P/E	P/B	DY
#				%			(Times)	(Times)	(%)
34	KLCCP Stapled Group	MYR	8.040	13.40	14,514.88	3,372.29	18.07	1.09	5.19
35	Westports Holdings Bhd	MYR	4.140	13.42	14,117.40	3,279.94	16.89	4.01	4.37
36	Genting Malaysia Bhd	MYR	2.320	(13.75)	13,776.26	3,200.68	18.07	1.02	6.46
37	IOI Properties Group Bhd	MYR	2.430	38.86	13,379.93	3,108.60	18.82	0.55	2.36
38	Dialog Group Bhd	MYR	2.140	3.38	12,082.48	2,807.16	18.80	2.03	2.04
39	Fraser & Neave Holdings Bhd	MYR	31.160	11.31	11,428.82	2,655.29	19.05	3.42	2.50
40	United Plantations Bhd	MYR	26.420	50.71	10,997.82	2,555.16	n.a.	n.a.	n.a.
41	IJM Corporation Bhd	MYR	2.950	57.43	10,760.32	2,499.98	20.49	1.01	2.64
42	Inari Amertron Bhd	MYR	2.830	(5.98)	10,720.89	2,490.82	26.62	3.82	3.25
43	Sime Darby Property Bhd	MYR	1.530	144.80	10,405.28	2,417.49	20.94	1.03	1.98
44	Hartalega Holdings Bhd	MYR	3.030	12.22	10,385.65	2,412.93	54.59	2.23	1.04
45	Hap Seng Consolidated Bhd	MYR	3.900	(14.29)	9,709.76	2,255.90	n.a.	n.a.	n.a.
46	KPJ Healthcare Bhd	MYR	2.100	45.83	9,505.88	2,208.53	31.34	3.85	1.68
47	TIME dotCom Bhd	MYR	4.970	(3.06)	9,188.63	2,134.82	20.33	2.22	5.36
48	Yinson Holdings Berhad	MYR	2.690	7.60	8,621.25	2,003.00	11.17	1.44	1.45
49	Top Glove Corporation Bhd	MYR	1.040	15.56	8,539.25	1,983.95	58.20	1.79	0.91
50	Chin Hin Group Bhd	MYR	2.370	34.28	8,390.58	1,949.41	n.a.	n.a.	n.a.
51	Batu Kawan Bhd	MYR	19.720	(4.27)	7,878.84	1,830.51	n.a.	0.99	n.a.
52	IGB Real Estate Investment Trust	MYR	2.170	26.16	7,838.98	1,821.25	20.69	1.94	4.88
53	Bursa Malaysia Bhd	MYR	9.590	38.78	7,761.18	1,803.18	24.96	9.43	4.16
54	Affin Bank Bhd	MYR	3.000	44.23	7,201.46	1,673.14	13.38	0.63	2.32
55	Heineken Malaysia Bhd	MYR	23.120	(4.23)	6,984.51	1,622.73	16.96	15.23	5.84
56	My EG Services Bhd	MYR	0.910	11.66	6,943.33	1,613.16	11.14	3.07	2.40
57	S P Setia Bhd	MYR	1.420	77.50	6,899.70	1,603.03	12.89	0.43	1.94
58	Alliance Bank Malaysia Bhd	MYR	4.450	31.27	6,889.07	1,600.56	9.35	0.96	5.07
59	Scientex Bhd	MYR	4.400	15.49	6,825.58	1,585.81	11.48	1.81	2.84
60	Malayan Cement Bhd	MYR	5.020	18.68	6,711.77	1,559.37	14.27	1.05	2.39
61	ViTrox Corporation Bhd	MYR	3.470	(4.80)	6,564.67	1,525.19	45.98	6.84	0.76
62	MBSB Bhd	MYR	0.765	7.75	6,290.07	1,461.39	20.96	0.56	2.81
63	Frontken Corporation Bhd	MYR	3.890	20.06	6,182.74	1,436.46	39.93	9.49	1.29
64	Bank Islam Malaysia Bhd	MYR	2.710	22.62	6,142.14	1,427.02	10.49	0.83	5.79
65	Sunway Real Estate Investment Trust	MYR	1.790	16.23	6,130.41	1,424.30	17.41	1.18	5.46
66	Carlsberg Brewery Malaysia Bhd	MYR	19.880	3.11	6,078.27	1,412.18	18.12	25.87	4.76



#### **TOP GLOVE** Bursa Top 100 Market Capitalization Listed Companies (Con't) Data as of last trading day close price on 18/10/2024 based on Thomson Reuters

	Company Name	Currency	Last	YTD Price	Market Capital	Market Capital	Foward	Current	Forward
#			Price	Change	MYR (Million)	USD (Million)	P/E	P/B	DY
#				%			(Times)	(Times)	(%)
67	Sunway Construction Group Bhd	MYR	4.500	131.96	5,818.05	1,351.73	32.69	7.07	1.52
68	Malaysian Pacific Industries Bhd	MYR	27.020	(4.18)	5,671.08	1,317.58	23.56	2.57	1.35
69	Eco World Development Group Bhd	MYR	1.880	79.05	5,543.62	1,287.97	19.05	1.16	3.46
70	UEM Sunrise Bhd	MYR	1.080	32.52	5,463.15	1,269.27	60.98	0.80	0.58
71	Pavilion Real Estate Investment Trust	MYR	1.480	22.31	5,417.82	1,258.74	16.77	1.10	5.97
72	Kossan Rubber Industries Bhd	MYR	2.060	11.35	5,269.22	1,224.21	42.98	1.37	1.05
73	Lpi Capital Bhd	MYR	13.120	9.70	5,226.78	1,214.35	14.05	2.29	6.09
74	Greatech Technology Bhd	MYR	2.040	(15.00)	5,123.30	1,190.31	27.69	6.81	0.12
75	Gas Malaysia Bhd	MYR	3.990	24.30	5,123.16	1,190.28	13.09	3.75	5.73
76	Uoa Development Bhd	MYR	1.910	9.77	5,013.60	1,164.83	20.23	0.86	5.24
77	Genting Plantations Bhd	MYR	5.470	(2.28)	4,908.55	1,140.42	17.48	0.92	3.57
78	Unisem (M) Bhd	MYR	3.040	(8.16)	4,903.76	1,139.31	39.87	2.06	2.25
79	Oriental Holdings Bhd	MYR	7.540	19.12	4,677.77	1,086.80	n.a.	n.a.	n.a.
80	Mah Sing Group Bhd	MYR	1.780	114.46	4,557.05	1,058.75	18.49	1.17	2.41
81	Hong Leong Industries Bhd	MYR	13.800	57.17	4,525.07	1,051.32	12.30	2.06	4.35
82	Malakoff Corp Bhd	MYR	0.900	41.73	4,500.00	1,045.50	15.54	0.98	5.01
83	NationGate Holdings Bhd	MYR	1.910	26.49	4,348.46	1,010.29	39.18	9.55	0.55
84	Mega First Corporation Bhd	MYR	4.330	17.34	4,279.56	994.28	9.12	1.34	2.08
85	FGV Holdings Bhd	MYR	1.130	(18.12)	4,122.41	957.77	25.78	0.69	2.95
86	Capital A Berhad	MYR	0.955	15.76	4,122.29	957.74	8.52	n.a.	0.00
87	VS Industry Bhd	MYR	1.000	22.70	3,933.68	913.92	16.18	1.69	3.02
88	ITMAX System Bhd	MYR	3.650	103.91	3,758.02	873.11	48.67	10.91	0.41
89	AEON Credit Service (M) Bhd	MYR	7.170	28.73	3,661.11	850.60	8.81	1.39	3.95
90	Allianz Malaysia Bhd	MYR	20.380	10.52	3,659.62	850.25	7.00	0.71	5.31
91	Igb Bhd	MYR	2.660	20.91	3,612.65	839.34	n.a.	n.a.	n.a.
92	Hextar Global Bhd	MYR	0.900	16.13	3,545.34	823.70	48.65	13.43	1.78
93	OSK Holdings Bhd	MYR	1.650	33.06	3,457.25	803.23	6.98	0.56	4.24
94	Guan Chong Bhd	MYR	2.900	58.47	3,407.25	791.62	9.63	1.95	1.90
95	Farm Fresh Bhd	MYR	1.800	36.36	3,373.45	783.76	31.21	5.06	0.76
96	Syarikat Takaful Malaysia Keluarga Bhd	MYR	3.900	5.41	3,265.49	758.68	8.42	1.95	4.08
97	Axis Real Estate Investment Trust	MYR	1.800	0.56	3,145.49	730.80	19.06	1.11	5.03
98	Tanco Holdings Bhd	MYR	1.430	142.37	3,105.17	721.43	3.58	n.a.	0.00
99	Tropicana Corporation Bhd	MYR	1.330	2.31	3,056.26	710.07	n.a.	n.a.	n.a.
100	PMB Technology Bhd	MYR	1.850	(33.45)	3,052.32	709.15	108.82	n.a.	0.54



### **TOP GLOVE** Summary of Research Reports Rating **Target price (TP), Target PE and Projected Profit After Tax (PAT)**

	Report	Research	Latest	Prev	_	PE based	Proj PAT	, RM'mil		- · · · ·
No.	Date	House	TP	TP	on Lat				Latest Call	Previous Call
			(RM)	(RM)	FY25F	FY26F	FY25F	FY26F		
1	11-Oct-24	UOB Kay Hian	1.31	1.45	0.3	0.2	352.0	468.0	Buy	Buy
2	10-Oct-24	J.P. Morgan	1.30	1.30	(1.3)	n.a	39.0	391.0	Overweight	Overweight
3	11-Oct-24	RHB	1.28	1.28	(12.8)	1.3	(5.0)	44.0	Buy	Buy
4	11-Oct-24	Apex Securities	1.26	1.25	1.8	1.0	58.3	107.5	Buy	Hold
5	11-Oct-24	CIMB Securities	1.20	1.25	1.5	0.5	62.5	180.6	Buy	Buy
6	11-Oct-24	BIMB	1.14	0.85	(0.5)	1.6	54.4	80.0	Hold	Sell
7	10-Oct-24	Nomura	1.09	1.09	n.a	n.a	n.a	n.a	Buy	Buy
8	11-Oct-24	PIVB	1.08	1.15	0.8	0.5	101.2	187.3	Neutral	Neutral
9	11-Oct-24	Maybank Investment	1.08	1.10	0.7	0.4	124.0	204.0	Hold	Buy
10	11-Oct-24	TA Securities	1.06	1.03	0.6	0.5	143.8	161.6	Sell	Sell
11	10-Oct-24	Affin Hwang	1.05	1.10	(2.6)	0.4	(32.2)	217.3	Hold	Hold
12	11-Oct-24	Kenanga	1.02	1.02	0.6	0.4	149.0	198.0	Market Perform	Market Perform
13	10-Oct-24	Citi Research	0.90	0.90	0.5	0.2	195.0	443.0	Neutral	Neutral
14	11-Oct-24	CGS International	0.85	0.91	0.7	0.3	96.8	228.4	Reduce	Reduce
Tot	tal Average	from rank 1 to 14	1.16	1.16	(0.99)	0.69	95.18	203.57	B: 7 S: 2 H: 5	B: 7 S: 3 H: 4

**Note**: **n.a.** = PE valuation is not applicable due to loss position

<sup>\*</sup> B: Buy Call S: Sell Call H: Hold Call



### We Care for the Health of Our Employees

### Top Glove has 29 Wellness Team Members as at 27 May 2024



21 Medical Professionals &

2 Ambulances

- **6** Permanent Medical Doctors
- **1** Dentist
- 1 Mental Health Counselors
- **3** Medical Assistants
- 1 Assistant Pharmacist

- 2 Staff Nurses
- 1 Dental Nurse
- **3** Clinic Admins
- 2 Paramedics
- 1 Radiographer



**5** Wellness Professionals

- 2 Nutritionists
- 1 Dietitian
- 1 Counsellor
- 1 Health Admin Executive



3 Fitness Professionals

- 1 Fitness Trainer (Part time)
- **2** Fitness Assistants



tier natural rubber suppliers are

mapped for monitoring and

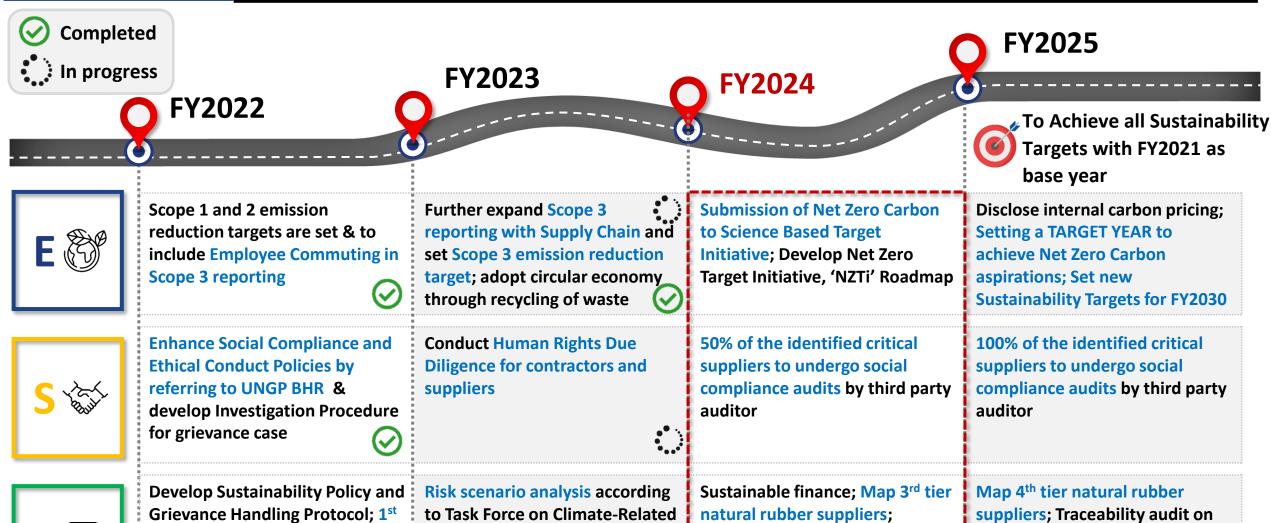
evaluating sustainability

performance

### Top Glove's Sustainability Roadmap FY2022 to FY2025

Traceability audit on 1st & 2nd

tier suppliers



Financial Disclosures 'TCFD';

Map 2<sup>nd</sup> tier natural rubber

to monitor suppliers

suppliers; Use satellite imagery

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3<sup>rd</sup> & 4<sup>th</sup> tier suppliers; Aim to

plantations of natural rubber

attain 70% traceability to

sourcing



## Benchmarking International Sustainability Ratings Criteria for Best Sustainability Practices











#### NACGSA 2024

Ranked #7 on NACGSA 2024, assessed by MSWG, standing out among 854 listed companies.



**ISS ESG** 

**Corporate Rating** 

Top 30% of the Global

Supplies Industry and

Healthcare Equipment &

awarded 'Prime' status.

### Workforce Disclosure Initiative (WDI)

Score 94/100, nominated as one of the "Best First Timer Respondent" among 14 shortlisted companies.

### Sustainalytics ESG Risk Rating\*

**Top 1** out of 634 Healthcare Industry Globally.

### **EcoVadis Sustainability Rating**

Ranked Top 19% within the top 35% of all evaluated companies and industries in the Bronze Medal category.

#### MSCI ESG Indexes

Significant improvements in our ratings, advancing over 50% from a BB [2019] rating to an A rating in 2024.

### **FTSE**

### FTSE ESG Grading

**Top 25%** by ESG Ratings amongst Public Listed Companies.



### Prime Minister's Hibiscus Award

- Won Gold Award in Special Project category
- Received 2 awards for Notable Achievement in Environmental Performance



#### Bloomberg Gender Equality Index

- Included in the index for the 2<sup>nd</sup> year running
- Achieved above average score against global peers

#### Sustainability Yearbook 2024

#### S&P Global Sustainability Yearbook 2024 & DJSI

- Top 13 companies globally in "Health Care Equipment and Supplies" category
- Top 3% amongst industry peers globally [DJSI CSA Score]

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### **Integrated Sustainability Policy to Uphold Best Practices**

# Scope of Policy



The Top Glove Sustainability Policy will serve as a guide to ethical and responsible sourcing and procurement activity, setting forth the behaviour expected of Top Glove, our suppliers and business partners. Crystalizes all our efforts thus far and our future aspiration Top Glove Traceability Committee was established in April 2022 to ensure compliance and adherence of suppliers and business partners to Top Glove's Sustainability Commitments



Sustainability Policy was launched on 15 June 2022, Wednesday

#### Goals

- 1 Transition into net zero carbon business
- Promoting inclusivity & respecting human rights
- ► 3 Improving community livelihood
  - Strengthening good corporate governance & responsible business culture
  - **5** Emerging as a trusted company with sustainable value chain



### **Guiding Principles for Growth and Success**

## Top Glove's Business Direction, Ethics, Rules & Philosophies Must know, Must do, Must teach



#### **Business Direction**

To produce consistently high quality gloves at efficient low cost



#### **Investment Direction**

To invest 1 efficient dollar and earn 2 healthy dollars



#### **Business Ethics**

- 1. Honesty
- 2. Integrity
- 3. Transparency



#### **Business Rules**

- 1. Do not lose our shareholders' money
- 2. Do not lose our health
- 3. Do not lose our temper
- 4. Do not lose our customers



#### **Business Philosophies**

- 1. We work for our customers
- 2. We take care of the interest of our shareholders
- 3. We ensure that our employees continue to contribute positively to the company and we care for their well-being
- 4. We work closely with our bankers, suppliers, business associates and friends



### Top Glove's Medium and Long Term Objectives

#### **OUR VISION**

To be your world class partner in gloves and healthcare products



#### **OUR MISSION**

Ensuring safe human protection globally supported by our values



#### **Our People**

Healthy workforce living 5 Wells with quality and safety mindset



Ensure the well being of our employees, our greatest assets



### Our Products, Process & Customers

- Diversify to glove related and healthcare businesses
- Focus on Product Innovation,
   Operational Excellence to achieve customer delight
- Embrace Industry 4.0 digital ecosystems using the power of data



Continue to innovate and deliver world class products with improved processes and ensure ultimate customers satisfaction



#### **Our Financials**

Good and Prudent Financial Discipline to achieve target financial ratios



Deliver sustainable financial goals and create value for our investors and financial partners



Scan or <u>click</u> to access TG Investor Relations webpage



Scan or <u>click</u> to access TG Sustainability webpage



# Thank You Have A Nice Day!















### TOP QUALITY AND EFFICIENCY CLAPS 顶级优质高效鼓掌



# Thumbs Up 竖起拇指, Ready 预备, 1 2 3



**TOP GLOVE** 顶级手套



**Top Quality** 





**Top Efficiency** 

顶级效率





→ Top Consistency 顶级一致 ∅





Claps 鼓掌, 2x 3x 2x



IMPROVE! IMPROVE! IMPROVE! 改进! 改进! 再改进!

